

HKRMA Monthly Retail Sales Statistics Press Information

Month of April 2020

Jan - Apr 2020 over Jan - Apr 2019

1) a.	Total sales value growth vs last year	-36.1%	c.	Value:	-35.3%
b.	Total volume growth vs last year	-37.5%	d.	Volume:	-37.1%

2) Trend of Retail Sales Growth in HK\$

2014	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Annual
Value (million)	54,530	40,551	39,568	38,815	39,035	37,130	38,666	40,057	37,556	38,323	41,294	47,771	493,293
Value (% change)	14.4%	-2.2%	-1.5%	-9.9%	-3.9%	-6.9%	-3.2%	3.5%	4.8%	1.4%	4.2%	-4.0%	-0.2%
Volume index	15.9%	-1.6%	-2.0%	-10.7%	-4.8%	-7.6%	-4.9%	2.9%	5.5%	1.7%	5.6%	-2.9%	-0.2%

2015	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Annual
Value (million)	46,598	46,546	38,424	38,011	39,013	36,974	37,556	37,918	35,200	37,186	38,073	43,665	475,156
Value (% change)	-14.5%	+14.8%	-2.9%	-2.1%	-0.1%	-0.4%	-2.9%	-5.3%	-6.3%	-3.0%	-7.8%	-8.5%	-3.7%
Volume index	-14.2%	15.0%	-1.4%	0.1%	2.6%	2.3%	0.5%	-1.8%	-4.0%	-0.2%	-5.8%	-5.9%	-1.5%

2016	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Annual
Value (million)	43,538	36,963	34,650	35,154	35,737	33,683	34,659	33,923	33,785	36,117	36,000	42,391	436,623
Value (% change)	-6.6%	-20.6%	-9.8%	-7.5%	-8.3%	-8.9%	-7.7%	-10.5%	-4.0%	-2.9%	-5.4%	-2.9%	-8.1%
Volume index	-3.6%	-18.5%	-7.8%	-6.2%	-7.3%	-7.9%	-7.0%	-11.0%	-3.8%	-2.7%	-5.5%	-2.9%	-7.1%

2017	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Annual
Value (million)	43,112	34,820	35,691	35,206	35,898	33,723	36,035	34,849	35,708	37,532	38,718	44,852	446,136
Value (% change)	-1.0%	-5.8%	3.0%	0.1%	0.4%	0.1%	4.0%	2.7%	5.7%	3.9%	7.5%	5.8%	2.2%
Volume index	-1.4%	-6.2%	2.6%	-0.1%	0.6%	0.4%	4.5%	3.2%	5.6%	3.6%	7.0%	4.3%	1.9%

2018	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Annual
Value (million)	44,929	45,241	39,789	39,514	40,513	37,747	38,849	38,109	36,575	39,771	39,248	44,883	485,169
Value (% change)	4.2%	29.9%	11.5%	12.2%	12.9%	11.9%	7.8%	9.4%	2.4%	6.0%	1.4%	0.1%	8.7%
Volume index	2.3%	28.3%	10.1%	11.0%	11.5%	9.8%	5.9%	7.9%	1.4%	5.3%	1.2%	0.1%	7.6%

2019	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Annual
Value (million)	48,084	40,605	39,716	37,724	39,931	35,232	34,399	29,396	29,912	30,059	29,929	36,173	431,160
Value (% change)	7.0%	-10.1%	-0.2%	-4.5%	-1.4%	-6.7%	-11.5%	-22.9%	-18.2%	-24.4%	-23.7%	-19.4%	-11.1%
Volume index	6.9%	-10.4%	-0.8%	-5.0%	-1.8%	-7.6%	-13.1%	-25.2%	-20.3%	-26.4%	-25.5%	-21.1%	-12.3%

2020	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Annual
Value (million)	37,735	22,723	22,977	24,118									
Value (% change)	-21.5%	-44.0%	-42.1%	-36.1%									
Volume index	-23.1%	-46.7%	-44.0%	-37.5%									

* provisional figure

Source: Census & Statistics Department, HKSAR

3) Total Retail Sales in Value (million)

1st half 2013 (252,859 m) over 1st half 2012 (219,966 m)
 1st half 2014 (249,627 m) over 1st half 2013 (252,859 m)
 1st half 2015 (245,566 m) over 1st half 2014 (249,627 m)
 1st half 2016 (219,738 m) over 1st half 2015 (245,566 m)
 1st half 2017 (218,430 m) over 1st half 2016 (219,748 m)
 1st half 2018 (247,757 m) over 1st half 2017 (218,430 m)
 1st half 2019 (241,292 m) over 1st half 2018 (247,734 m)

15.0%
-1.3%
-1.6%
-10.5%
-0.6%
13.4%
-2.6%

2nd half 2013 (241,591 m) over 2nd half 2012 (225,532 m)
 2nd half 2014 (243,666 m) over 2nd half 2013 (241,591 m)
 2nd half 2015 (229,590 m) over 2nd half 2014 (243,666 m)
 2nd half 2016 (216,882 m) over 2nd half 2015 (229,590 m)
 2nd half 2017 (227,675 m) over 2nd half 2016 (216,882 m)
 2nd half 2018 (237,467 m) over 2nd half 2017 (227,675 m)
 2nd half 2019 (186,868 m) over 2nd half 2018 (237,467 m)

7.1%
-0.9%
-5.8%
-5.5%
5.0%
4.3%
-20.0%

Jan to Apr 2011 (130,043 m) over Jan to Apr 2010 (106,070 m)
 Jan to Apr 2012 (149,194 m) over Jan to Apr 2011 (130,043 m)
 Jan to Apr 2013 (172,234 m) over Jan to Apr 2012 (149,194 m)
 Jan to Apr 2014 (173,488 m) over Jan to Apr 2013 (172,345 m)
 Jan to Apr 2015 (169,579 m) over Jan to Apr 2014 (173,488 m)
 Jan to Apr 2016 (150,305 m) over Jan to Apr 2015 (169,579 m)
 Jan to Apr 2017 (148,829 m) over Jan to Apr 2016 (150,305 m)
 Jan to Apr 2018 (169,473 m) over Jan to Apr 2017 (148,829 m)
 Jan to Apr 2019 (166,129 m) over Jan to Apr 2018 (169,473 m)
 Jan to Apr 2020 (107,553 m) over Jan to Apr 2019 (166,129 m)

22.6%
14.7%
15.5%
0.7%
-2.3%
-11.4%
-1.0%
13.9%
-2.0%
-35.3%

Jan to May 2011 (163,147 m) over Jan to May 2010 (131,975 m)
 Jan to May 2012 (185,185 m) over Jan to May 2011 (163,147 m)
 Jan to May 2013 (212,971 m) over Jan to May 2012 (185,185 m)
 Jan to May 2014 (212,442 m) over Jan to May 2013 (212,971 m)
 Jan to May 2015 (208,592 m) over Jan to May 2014 (212,442 m)
 Jan to May 2016 (186,042 m) over Jan to May 2015 (208,581 m)
 Jan to May 2017 (184,767 m) over Jan to May 2016 (186,042 m)
 Jan to May 2018 (209,986 m) over Jan to May 2017 (184,727 m)
 Jan to May 2019 (206,103 m) over Jan to May 2018 (209,986 m)

23.6%
13.5%
15.0%
-0.2%
-1.8%
-10.8%
-0.7%
13.7%
-1.8%

4) Commentary on Government's April 2020 Retail Sales (in value and in volume)

- The downtrend of the retail sales in April slightly narrowed down (-36.1% in value and -37.5% in volume) due to low base in April last year.
- For the first four months of 2020, the total retail sales fell by -35.3% in value and by -37.1% in volume.
- In broad type, other than "Supermarket" (+14.4% in value; +5.2% in volume) and "Furniture and fixtures" (+1.6% in value; +3% in volume) , all other categories recorded drop, with "Jewellery, watches, clocks, and valuable gifts" (-76.6% in value; -78.2% in volume) recorded the steepest decrease.
- The category of "Department store" narrowed its downward trend from -43.3% in value in March to -18% in April.

5) Sales Forecast for the Coming Months

- Under the threat of COVID-19 pandemic and social unrest, the retail performance for both May and June are predicted to remain weak.
- The Association maintains our sales forecasts for the first half of 2020 at a decline ranging from -30% to -50%, with certain categories declining even worse than the average.